

Overview

Autotelic business professional with robust cognitive decision making abilities and perceptive leadership style, seeking sustainable lifestyle. Strengths include problem identification, financial analysis, automation, and team-based implementation of customized solutions.

Work Experience

First Advantage, 3000+ people

June 2011 – Present

Management Consultant – Washington, DC; London, UK; Pasadena, CA

- Grew Litigation Business Unit 50% or **\$2M+** per month within 2 months via value-based pricing strategy
- Routinely traveled & worked around the clock with VP's, CFO, CEO, and leadership to drive decisions
- Implemented throughput/lean accounting, value stream costing, and value-based pricing designed to max(EBITDA)
- Created capacity based cost models to determine the marginal costs of winning new business, went from winning no new business to winning so much new business that we had to aggressively build out our operational footprint

Financial Analyst – Indianapolis, IN; Tampa, FL

- Spearheaded unprecedented cost model: cost per service, contribution per service, cost per client
- Salesforce.com Admin & Developer– APEX triggers & VisualForce integration, Dreamforce 2011
- Created headcount reduction project, eliminated myself, CEO and CFO decided I'd report direct to them in above role

The Motley Fool/TheStreet.com/Stockpickr.com/Seekingalpha.com

August 2008 – Present

Contrarian Financial Author/Investor – Milwaukee, WI; Richmond, VA

- *CNBC Mad Money's Jim Cramer* brought me on board since I was beating the market with my college tuition loans
- Priced the S&P500 publically for the Motley Fool in 3 months, thousands of companies a year privately
- Started Hedge Fund, grew AUM to over **\$10M** from nothing

General Electric – Louisville, KY

September 2006 – August 2008

Refrigeration Sourced Product Quality Co-Op/ Factory Information Systems Engineer

- Successfully re-worked over 100,000 BM refrigerators in 2 weeks utilizing 6σ , saving over **\$5M**
- Regulated teams of 2 Product Quality Engineers and 15 Temps sent to 8 US distribution locations to rework units
- Transformed complex daily data analysis tasks of a 4-man engineering team into 1-engineer operation
- Automated a 10-man 1-month cost-out rework and set up a team of computers to complete it overnight
- Received *Managerial Award* for Exceeding Expectations, 2006
- Elected *President of the Supply-Chain Co-Ops*, 2006

Education

Krannert Graduate School of Management, West Lafayette, IN

Master of Business Administration (MBA)

GPA: **3.6/4.0**

Purdue University, West Lafayette, IN

Bachelor of Science in Industrial Engineering (BSIE)

GPA: **3.9/4.0**

Leadership

- *Activist Investor*, sought shareholder meeting **\$2B+** Canadian directories business <http://natpo.st/NDVLXT>
- *School of Engineering Student Ambassador*, Delivered introductory speech for President Cordova and Dean Jamieson
- *Programmer of the Year*, Trail Blazed Rubik's Cube Solver Algorithms, Developed Program Creation Scripting
- *Journalist of the Year*, Pioneered and Hand-Coded autonomous, student-driven School Newspaper Website
- Fisher College of Business Big 10 MBA Case Competition, Illinois MBA Strategy Case Competition, Sigma Nu
- NIESC Volunteer, FIRST Robotics, John & Carolyn Daus Scholar, Robert Savage Scholar, National Honor Society
- Skull and Crescent Leadership Honorary, Alpha Lambda Delta Honorary, National Society of Collegiate Scholars

Technical Skills

- Statistical Business Analysis (Seasonal, Technical, Fundamental), Combinatorial Optimization, MS Office & Access
- SQL, PHP, Minitab, VBA, VB, C++, C#, Salesforce APEX / VF, Java, ANT, AutoCAD, AutoMOD, AutoDesk
- Situational Awareness, Theory of Constraints, PRIM's Algorithm, Metaknowledge, Black Swan Logic, Fuzzy Logic

Risk comes from overpaying (Glen Bradford, January 2010).

Uncertainty will certainly work for me (Glen Bradford, March 2009).

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